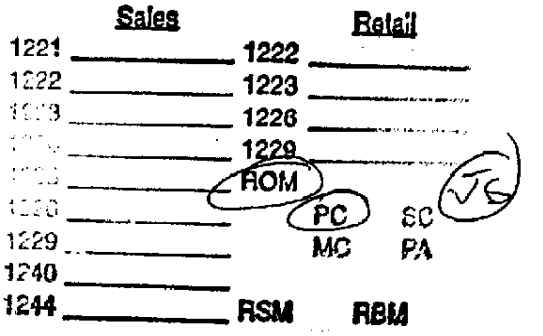
J-2-J	3/9/98
SUBJECT: Partners Program - July-December 1997	

DISTRIBUTION:

X AVP	X KAM	X DM
X RSM	X AM	X RM
X RBM	X AE	___ Sales Rep
X ROM		___ Retail Rep

(The following letter was U.S. mailed to customers.)

EFT



J-2-J

March 9, 1998

To Our Customers:

Enclosed is your payment statement for your participation in our Partners Program for July-December 1997. A corresponding EFT Credit Memo will be mailed separately for your records.

Plan A and G Participants

The payment represents the amount of (**Category II**) and (**Category III**) monies earned based on share results for the entire program period July-December 1997.

Additionally, the payment represents the (**Category I**) $.03 per carton payment for all R. J. Reynolds cartons sold to your customers, as reported weekly, by the Partners Plan "A" or Plan "G" Program guidelines during October, November, and December 1997. (The data received during the July-September period has already been paid at a rate of 3¢ per carton.)

If you participate in our Electronic Funds Transfer Program (EFT) your payment has been automatically deposited to your bank account on March 9, 1998.

Should you have any questions regarding your program performance or payment amount, please contact your RJR Account Manager. If you have questions regarding your payment statement or EFT Credit Memo, please contact Melba Fulton at (910-741-3061).

We appreciate your support and assistance in the sales and marketing of our products in second half 1997 and look forward to continued positive momentum in 1998

Sincerely,

J. V. Maguire
Senior Vice President Sales

Enclosures

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Source: https://www.industrydocuments.ucsf.edu/docs/yxgy0000